



Teamsters Leadership Academy **Registration**

I am registering for (see attached Schedule for program dates and descriptions):

Collective Bargaining I (\$150) _____ Teamster History (\$100) _____

Internal Organizing (\$100) _____

Mr. _____ Mrs. _____ Ms. _____

Name: _____ Affiliate: _____

Email address: _____

Cell phone number: _____

Position or title: _____

How long in this position? _____

Have you made hotel reservations yet? Yes _____ No _____ Hotel not required _____

Arrival date: _____

Departure date: _____

Please tell us about your background with the Teamsters Union to give us an idea of your level of experience with collective bargaining.

Please return this form to Marie Nolan, IBT Training & Development Department no later than October 5, 2010 by fax: 202-624-6851. Or, mail with registration fee to the department at 25 Louisiana Avenue, NW, Washington, DC, 20001. Thank you.



Teamsters Leadership Academy **Schedule**

Teamsters History - October 12-14, 2010, Washington, D.C. (\$100) This two and a half day course gives Teamster leaders a true understanding of the Teamster legacy and provides strategies for using that history as a foundation to build a stronger union. The course will take an in-depth look at major milestones that have affected our members and created Teamster culture and traditions. It will also provide participants with a process for developing and maintaining a history of the local union through records, memorabilia and oral history interviews. A highlight of the program will be attending the dedication and opening of the Teamsters Labor Archive Center at The George Washington University on October 13. There may also be opportunities to tour research facilities at the Library of Congress or National Archives, depending on institution schedules.

Collective Bargaining I - October 19–21, 2010, Boston, Massachusetts (\$150) This three-day program is designed for new business agents and local officers who are responsible for bargaining labor contracts in the private and public sectors. The program will cover the legal aspects of collective bargaining, bargaining time line, company research, building membership solidarity, and all manner of bargaining table strategies and tactics (including costing, contract language, use of caucuses and sidebars, etc.) Special emphasis is placed on contemporary and difficult bargaining questions including health care and pension. A variety of methods are used including class discussion, mock bargaining and interactive games.

Internal Organizing - November 8-9, 2010, New Orleans, Louisiana (\$100) This two-day program is designed to give Teamster leaders and staff an opportunity to develop an action plan that will engage members in activities such as organizing the unorganized, preparing for contract negotiations, building support for grievances, etc. Through the use of case studies, the training will highlight guidelines and principles needed for building a successful internal organizing campaign.