

**IBT Training and Development Department**  
**Teamster Leadership Academy**  
 Registration Form

Please place an "X" beside the program you plan to attend. Fill in the information requested then mail this form along with payment to:

IBT Training and Development Department  
 25 Louisiana Ave, N.W.  
 Washington, DC 20001  
 ATTENTION: Marie Nolan  
 Fax: 202.624.6851

*(The registration form and fee should be mailed in as soon as possible to reserve your space in the program(s). A confirmation packet will not be sent until the registration fee is received. Checks should be made out to IBT.)*

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Registrant's Name and Title

\_\_\_\_\_

Local Union Number and Address

\_\_\_\_\_

Home Address

\_\_\_\_\_

Cell/Office Phone No.

\_\_\_\_\_

Email Address

Payment Enclosed

Check here if you wish to receive your registration confirmation by email.

— <b>BASIS</b>	<b>\$275</b>
April 19–23, 2010 Washington, D.C.	
— <b>LEARN</b>	<b>N/C</b>
May 9, 2010 Las Vegas, Nevada	
— <b>Arbitration I</b>	<b>\$150</b>
May 19–21, 2010 Detroit, Michigan	
— <b>Collective Bargaining II</b>	<b>\$150</b>
June 8–10, 2010 Denver, Colorado	
— <b>Local Union Communications</b>	<b>\$100</b>
July 13–14, 2010 Vancouver, British Columbia	
— <b>Strategic Research for Organizers</b>	<b>\$165</b>
July 20–23, 2010 Washington, D.C.	
— <b>Teamsters History</b>	<b>\$165</b>
October 12–14, 2010 Washington, D.C.	
— <b>Collective Bargaining I</b>	<b>\$150</b>
October 19–21, 2010 Boston, Massachusetts	
— <b>Internal Organizing</b>	<b>\$100</b>
November 8–9, 2010 New Orleans, Louisiana	



**IBT Training & Development Department**  
 2010 Teamsters Leadership Academy (TLA)  
 Course Summary and Registration Form



Below is a list of the 2010 Teamsters Leadership Academy programs available from the IBT Training and Development Department for Teamster leaders. Please use the registration form provided to register for any of the courses that are listed below that you wish to attend. A registration fee will be charged at a rate of \$50.00 per day per course, \$55.00 for DC-based TLAs. After registering, a complete packet of information pertaining to the TLA will be sent to you that will include program and travel information.

## ...2010 Schedule...

### **BASIS**

April 19-23, 2010  
Washington, D.C.

### **LEARN**

May 9, 2010  
Las Vegas, NV

### **Arbitration I**

May 19-21, 2010  
Detroit, MI

### **Collective Bargaining II**

June 8-10, 2010  
Denver, CO

### **Local Union Communications**

July 13-14, 2010  
Vancouver, B.C.

### **Strategic Research for Organizers**

July 20-23, 2010  
Washington, D.C.

### **Teamsters History**

October 12-14, 2010  
Washington, D.C.

### **Collective Bargaining I**

October 19-21, 2010  
Boston, MA

### **Internal Organizing**

November 8-9, 2010  
New Orleans, LA

## ...Summary of TLA Courses...

### **Teamsters History...**

This two and a half day course gives Teamster leaders a true understanding of the Teamster legacy and provides strategies for using that history as a foundation to build a stronger union. The course will take an in-depth look at major milestones with a process for developing and maintaining a history of the local union through records, memorabilia and oral history interviews. A highlight of the program will be attending the dedication and opening of the Teamsters Labor Archive Center at The George Washington University on October 13. There may also be opportunities to tour research facilities at the Library of Congress or National Archives, depending on institution schedules.

### **BASIS (Business Agent Skills in Survival)...**

This five-day program at IBT Headquarters provides an overview of the skills and knowledge needed to be successful as a Teamsters Business Agent. The subjects include: organizing your work, effective representation, collective bargaining, organizing, political action and membership mobilization.

### **LEARN (Labor Education and Resources Now) Network...**

This workshop for LEARN Coordinators (and those interested in becoming LEARN Coordinators) will be held in conjunction with the Unity Conference and will provide an update on ways to build a learning community throughout the Teamsters Union. Participants will present strategies and tactics for educating and mobilizing members for organizing, political action and community outreach.

### **Arbitration I...**

This three day program is open to Teamster representatives who will learn how to prepare for and present an arbitration case. Topics include witness preparation and examination, case development, hearing conduct, and more. Participants will work on a mock arbitration case that will be heard and ruled on by "arbitrators."

### **Collective Bargaining II...**

This three-day program is designed for business agents and local officers who are experienced in collective bargaining in the public and/or private sectors. The program will cover the following topics: collective bargaining in times of economic crisis, impasse, strikes and the use of unfair labor practices or improper practice complaints, dealing with health care and pension bargaining, and other complicated issues. The program uses a variety of educational methods but concentrates on interactive simulation exercises, seminar-style discussion, role plays, and case studies.

### **Local Union Communications...**

This two-day program on Internal Local Union Communications will be run jointly with Teamsters Canada. The program will cover the use of flyers, newsletters, web sites and social networking as a way to not only educate and inform Teamster members, but to also build membership participation. The program will draw on the expertise of staff from the IBT and Teamsters Canada.

### **Collective Bargaining I...**

This three-day program is designed for new business agents and local officers who are responsible for bargaining labor contracts in the private and public sectors. The program will cover the legal aspects of collective bargaining, bargaining time line, company research, building membership solidarity, and all manner of bargaining table strategies and tactics (including costing, contract language, use of caucuses and sidebars, etc.) Special emphasis is placed on contemporary and difficult bargaining questions including health care and pension. A variety of methods are used including class discussion, mock bargaining and interactive games.

### **Internal Organizing...**

This three-day program is designed to give Teamster leaders and staff an opportunity to develop an action plan that will engage members in activities such as organizing the unorganized, preparing for contract negotiations, building support for grievances, etc. Through the use of case studies, the training will highlight guidelines and principles needed for building a successful internal organizing campaign.

### **Strategic Research for Organizers...**

This course is for organizers and staff who want to develop their research capabilities and strategic skills for organizing and bargaining campaigns. You will learn the latest techniques on how to gather valuable information on an employer's most important and vulnerable relationships, its own strategies for the future, and its true financial health. The class will also cover ways to involve workers and activists in this process and how to translate information they gather into a campaign action strategy. The course will be taught by staff of the IBT Strategic Research and Campaigns Dept.