



Teamsters Leadership Academy  
**Announcement**

# Collective Bargaining II

Hosted by Local 728, Atlanta, Georgia  
November 3-5, 2009

The IBT Training and Development Department is conducting a 3-day Teamsters Leadership Academy on Advanced Bargaining strategies for Teamster Representatives. This program is open to all local unions and will be held November 3-5, 2009 at Teamsters Local 728 in Atlanta, Georgia. This three-day program on advanced negotiations is for officers and business agents responsible for negotiating first contracts, drafting language and setting bargaining patterns or standards. A good base in bargaining skills should be possessed to attend this course.

**Please contact Marie Nolan at (202) 624-8965 before making hotel or travel arrangements to ensure that space is available in this program.**

**WHO:** Teamster Representatives

**WHEN:** Tuesday, 11/3/09  
Registration: 8:00 am  
Program: 9:00 am-5:00 pm

Wednesday-Thursday, 11/4-5/09  
Program: 9:00 am-5:00 pm

**WHERE:** Teamsters Local 728  
2540 Lakewood Ave., S.W.  
Atlanta, Georgia 30315  
Tel: (404) 622-0521

**REG. FEE:** \$150.00

**SUGGESTED  
HOTELS:**

**Crowne Plaza Hotel  
Atlanta Airport**  
1325 Virginia Avenue  
Atlanta, Georgia 30344  
Tel: (888) 444-0401

**Hilton Atlanta Airport**  
1031 Virginia Avenue  
Atlanta, Georgia 30354  
Tel: (404) 767-9000

Please fill out the registration form (also available on [www.teamster.org](http://www.teamster.org)) and return it to the Training and Development Department *as soon as possible since space is limited*. There is a registration fee of \$150.00 per person for this program. Checks should be made out to the *IBT* and mailed with the registration form to the IBT Training & Development Dept., 25 Louisiana Avenue, NW, Washington, DC, 20001. Checks will also be accepted at registration. Travel arrangements can be made through the Teamsters Travel Department at 1-800-IBTFLY1.



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Mr. \_\_\_\_\_ Mrs. \_\_\_\_\_ Ms. \_\_\_\_\_

Name: \_\_\_\_\_ Local Union: \_\_\_\_\_

Position or title: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Email address: \_\_\_\_\_ Cell Phone: \_\_\_\_\_

How long in this position? \_\_\_\_\_

Principal Officer \_\_\_\_\_

Arrival date: \_\_\_\_\_ Departure date: \_\_\_\_\_

How would you like to receive your confirmation letter? Email \_\_\_\_\_ U.S. Mail \_\_\_\_\_

Please tell us about your background with the Teamsters Union to give us an idea of your level of experience.

\_\_\_\_\_

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Please return this form to Marie Nolan, IBT Training & Development Department no later than October 19, 2009 by fax: 202-624-6851. Or, mail with registration fee to IBT Training and Development, 25 Louisiana Avenue, NW, Washington, DC, 20001. Thank you.